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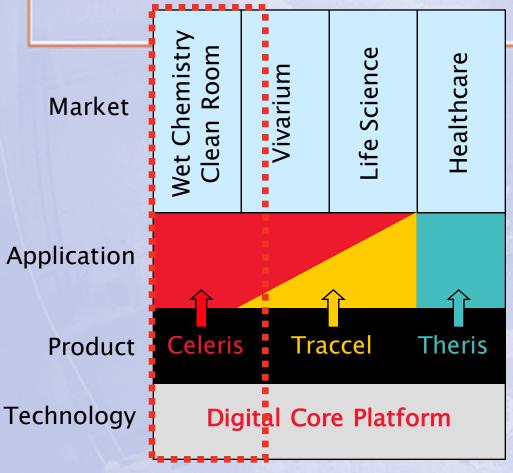






Phoenix Controls

Platforms and Markets



Celeris

- Designed for labs
- Complex control sequences
- For demanding applications

Traccel

- Designed for Life Sciences
- Simple control sequences
- For less demanding spaces
- · VAV box alternative

Theris

- Designed for Healthcare
- Addresses industry guidelines
- VAV box alternative









Valve Mounted Controller

- Performs valve control
- I/O for connecting sensors & actuators
 - Sensors and actuators may connect to any node
- Control functions are shared across the room-level network
 - Zone Balance
- Emergency Mode
- Temperature
- Fume Hood Control

Humidity

Progressive Offset Control

- Occupancy











Celeris Applications

Wet Chemistry

- VAV fume hood labs
 - 1 second speed of response is critical
 - Up to 10 fume hoods per pressure zone
- Dynamic flow conditions
 - Pressure independent airflow control valves
 - Flexible Temperature control
 - Cooling with reheat control
 - Discharge air control
 - Thermal anticipatory control









Celeris Applications

Pharmaceutical/ Biocontainment

- Progressive Offset control
 - Pressure control layered over high-speed volumetric offset
 - Precision airflow control for architecturally tight spaces
 - Cascade pressure zones
 - Shut-off control sequences
- Responds to dynamic room conditions
 - Flow control for switchable Biosafety Cabinets
 - Compensate for doors opening and closing and alarm









Celeris Applications

Vivarium Suites

- Tracking Pair precision, volumetric offset control
 - Shut-off control sequences
 - Flexible temperature control
 - Humidity control
 - Integrate miscellaneous points
- Suite level control
 - Sophisticated control for cage wash areas
 - Flow control for switchable Animal Holding Rooms









Wet Chemistry Solutions









Objectives of Laboratory Airflow Controls

- Fume hood capture and containment
 - Safety for the User
- Laboratory pressurization
 - Secondary barrier of protection
- Minimum ventilation control
- Comfort control
- Local and remote monitoring









The "Unique Requirements"

- Speed of Response
- Airflow Accuracy
- Pressure Independence
- Inlet and exit insensitive
- Corrosion Resistant
- Inter-system Stability
- Reliability/Simplicity









Speed of Response

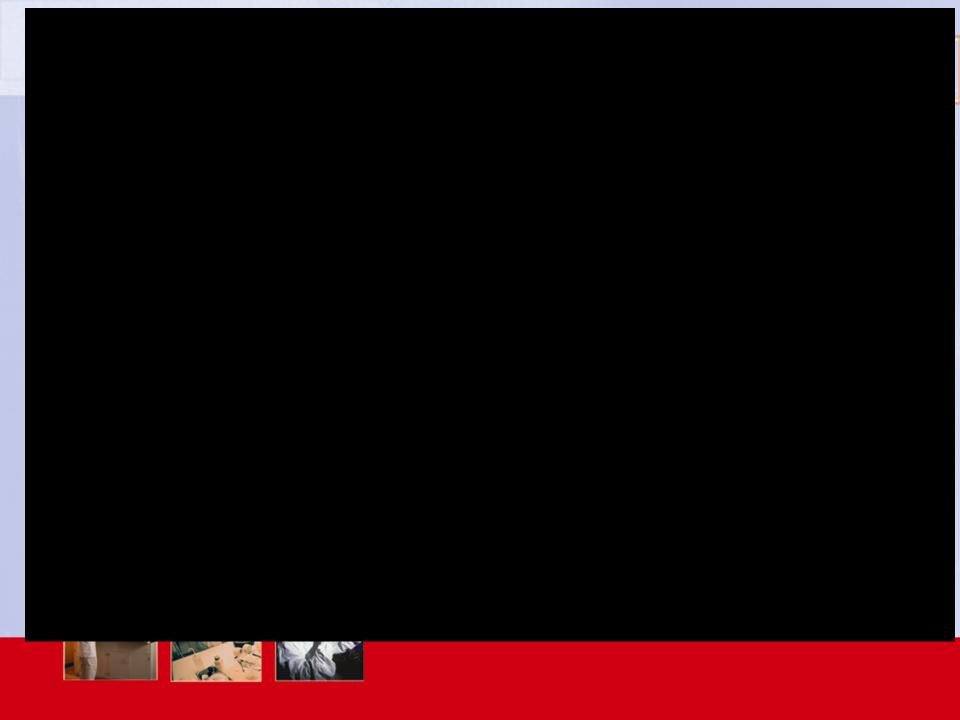
- Face Velocity Control
 - Fast volume change to match sash movement
 - Fume hood "Roll"
 - Vulnerability of a low face velocity
- Lab Pressurization Control
 - Secondary barrier of protection
 - Supply and General Exhaust performance
 - Disruptive effect on adjoining spaces



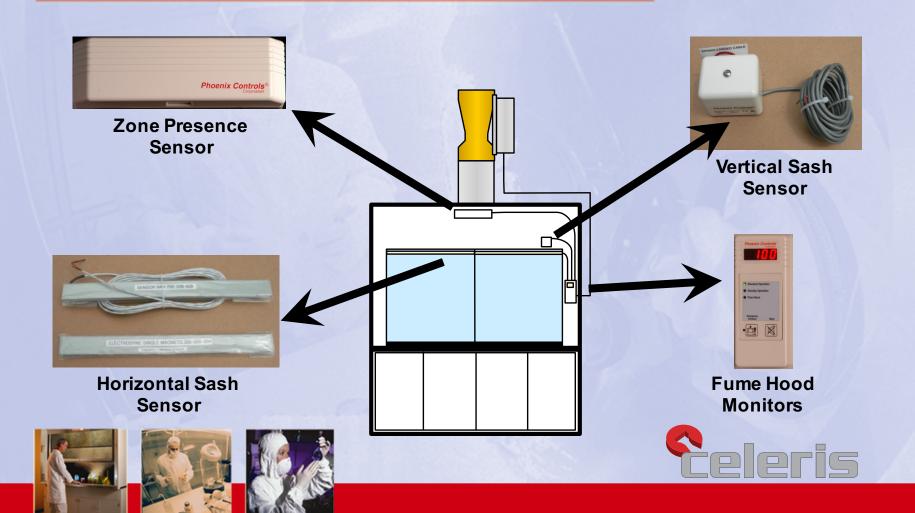




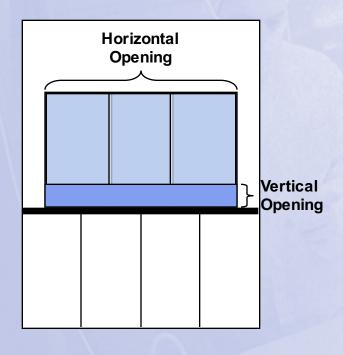




Fume Hood Components



Sash Sensing



Average Face Velocity = $\frac{\text{Volume (ft}^3/\text{min})}{\text{Open Sash Area (ft}^2)}$

Volume (ft³/min) =
Open Sash Area (ft²) x Face Velocity (ft/min)

Example: 4 foot wide sash, open 6 inches

 $Volume = (4.0(ft) \times 0.5(ft)) \times 100(ft/min)$

 $Volume = 2(ft) \times 100(ft/min)$

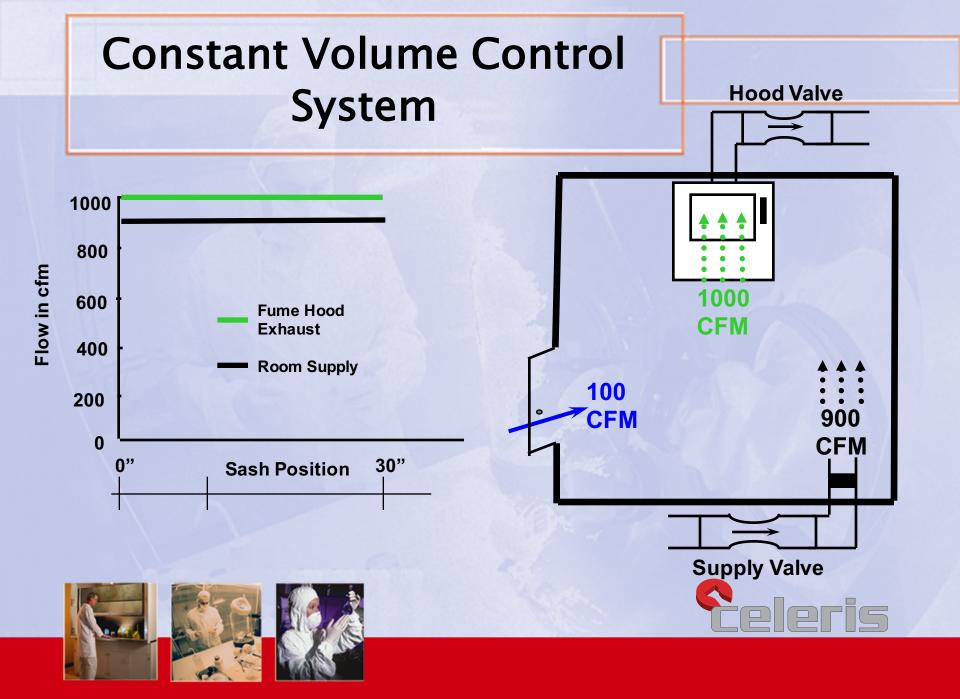
 $Volume = 200 (ft^3/min)$











Constant Volume Control System

Advantages

- Low 'FIRST" cost
- Simple operation
- Low density fume hood labs

Disadvantages

- All fume hoods remain on and at constant volume.
- No fume hoods or canopies, etc. are added/removed.
- Larger offsets to "mask" degrading performance due to filter loading, etc.
- Must be tested & balanced frequently to design conditions.
- Commitment to Maintenance

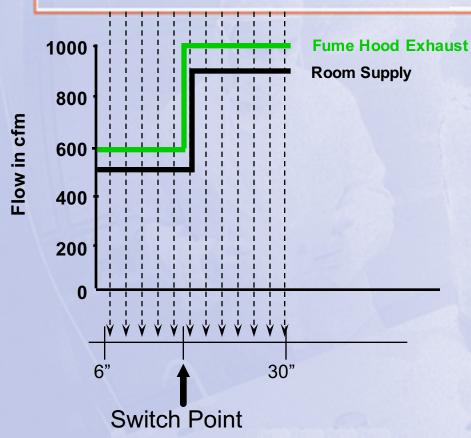


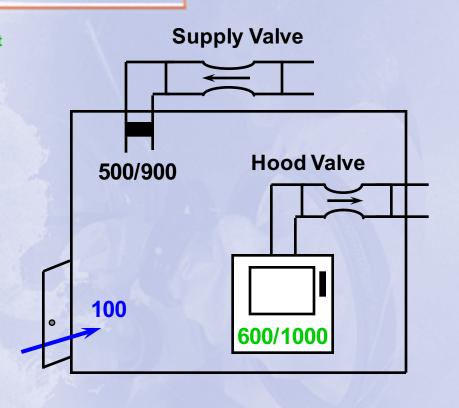






Two-State Control System













Two-State Control System

Advantages

- Still lower cost
- Still simple operation
- Some energy savings available
- Less extreme FV's at lower sash positions

Disadvantages

- Energy savings dependent on sash management
- Excessive turbulence
- Maintenance of switches

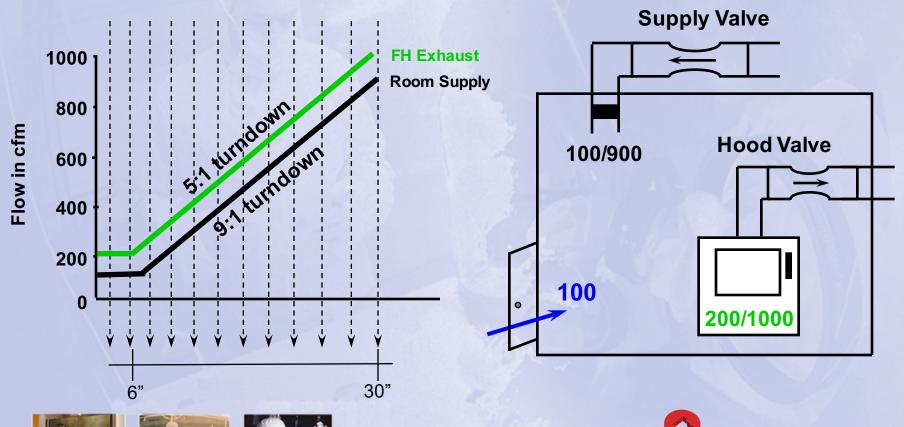








VAV Control System











VAV Control System

Advantages

- Increased Safety
- Maximum Energy Savings Potential
- Diversity Consideration in Mechanical Design

Disadvantages

- Perceived complexity
- Higher initial cost
- Energy Savings are dependent on sash management



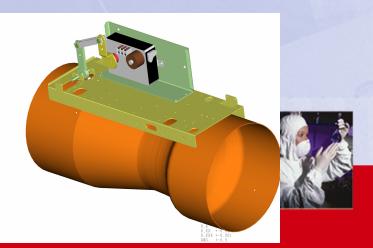


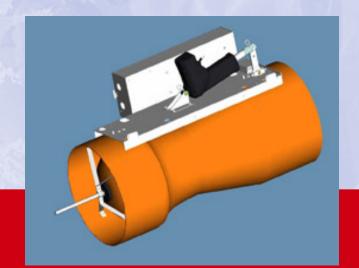




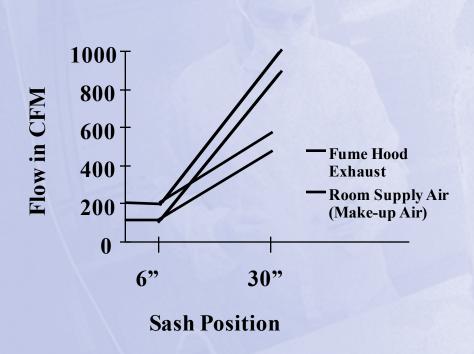
VAV Control System

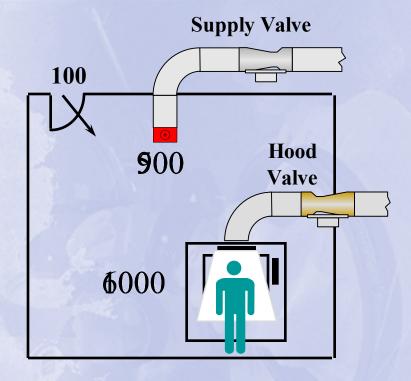
- Phoenix Advantages
 - Electric or pneumatic actuators
 - Optional pressure switch for status
 - Coatings for fume application or uncoated
 - Multiple sizes and configurations





Usage Based Control System







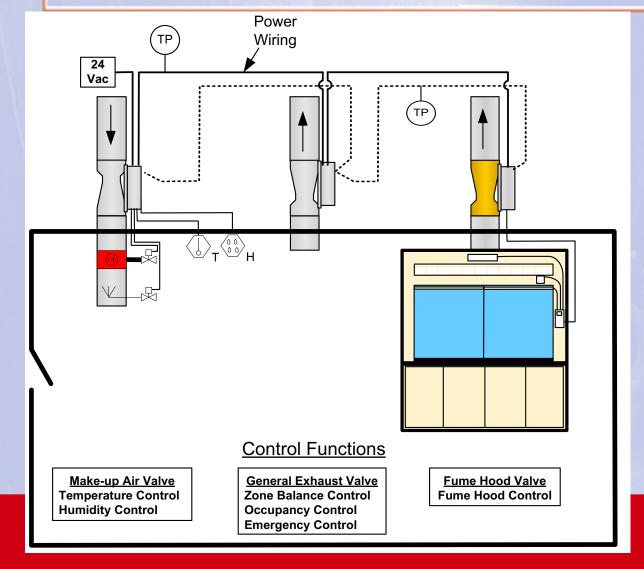






Typical Fume Hood Lab

Celeris

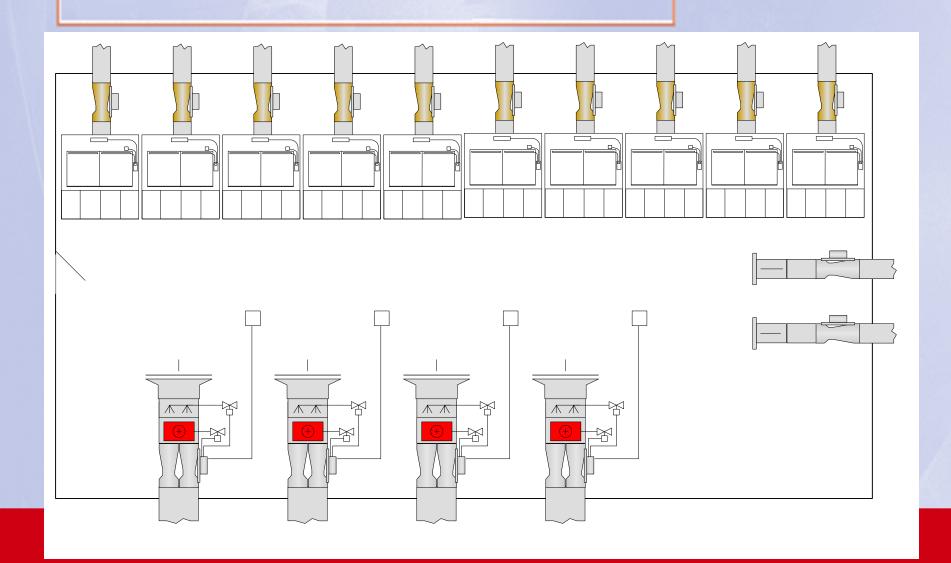


 Sensors and actuators may connect to any node



Complex Lab

10 hoods 4 Temp Zones



Control Schemes Specific to Hood Intensive Labs

Temperature control

- Average up to 5 sensors per temperature zone
- Define sensors as Room, Discharge, Exhaust
- Thermal Anticipatory Control
- BTU Compensation
- Discharge Air Reset Control
- Up to 4 temperature zones per pressurization zone









Control Schemes Specific to Hood Intensive Labs

Air flow

- Occupancy control
- Usage Based Controls
- Make-up Air flow distribution
- Hood decommissioning mode
- Lab decommissioning mode
- GEX Shut-off
- IAQ (Demand-based) ventilation control
- Ratiometric Return/Exhaust distribution control

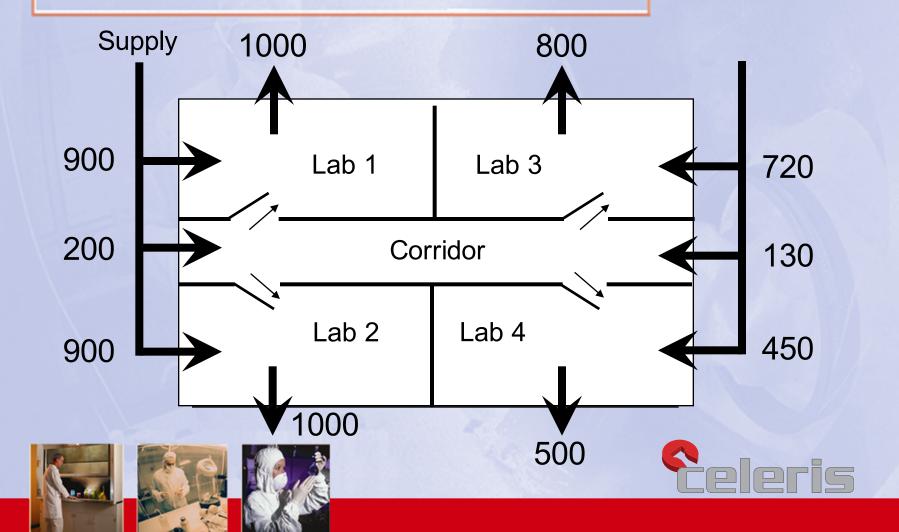








Volumetric Offset Control



Benefits of using Phoenix

- Simplified ductwork configuration
 - Avoid straight duct runs & higher costs
 - Eliminate need for silencers
 - Optimum design of service chase
- Reduced startup time
 - Pre calibrated equipment
 - Seamless BMS interfaces









Benefits of using Phoenix

- Eliminates balancing headaches
 - Accel valves self balance minimizing startup time
- Low Maintenance
 - improves customer satisfaction and reduces call backs
- Factory training available for customers
- Local sales, application and service support

Get the project done right the first time !!!

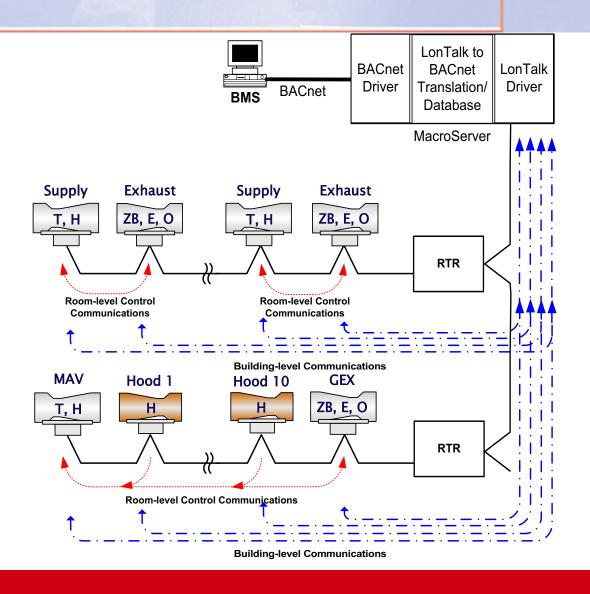








How it comes together...



Phoenix Integration Strategy

- Select "open" industry standards
 - BACnet Celeris
 - LonTalk Traccel & Theris
- Cooperate with all vendors
 - Exchange of specification
 - System testing
 - Document integration details
- Third party certification
 - BACnet Testing Lab (BTL) certified Celeris
 - LonMark Certified Traccel & Theris









Integration Solutions

Data Servers

- LonTalk to BACnet Data Servers
 - Collects and stores data from LVC for BAS
 - Isolates (protects) our room-level control network
 - Maintains consistent interface with multiple BMS vendors





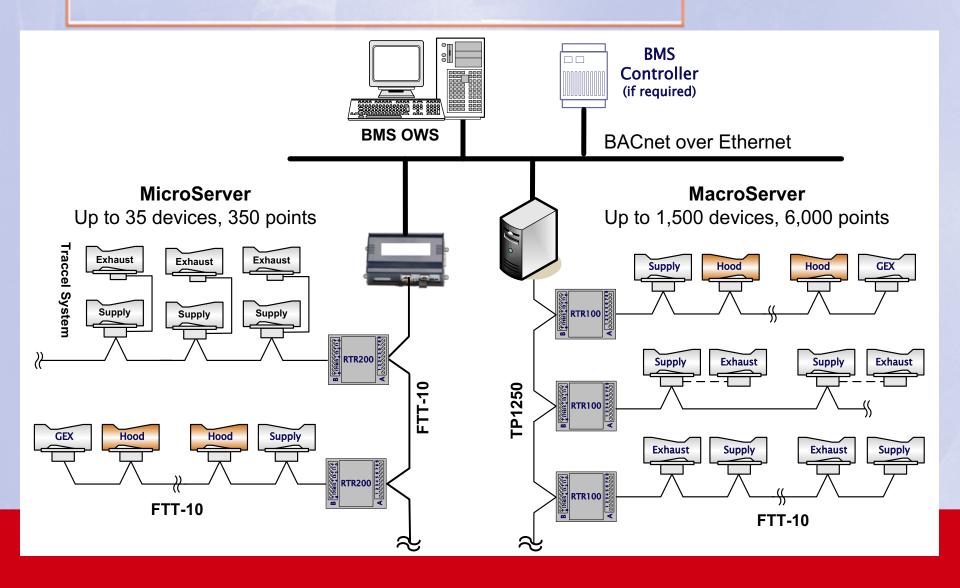




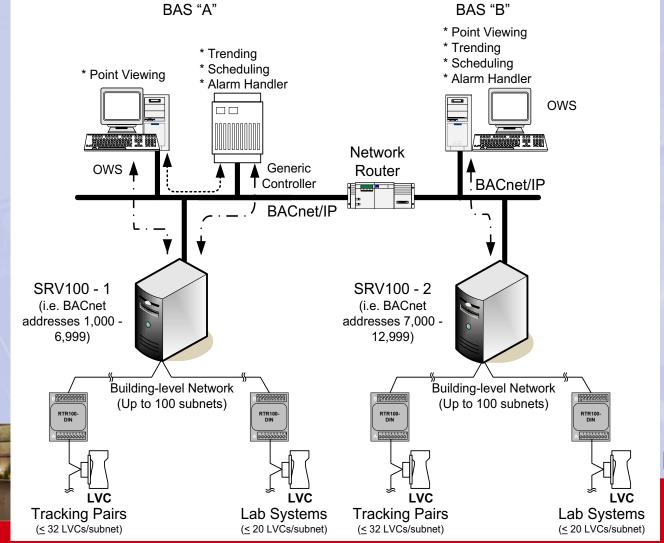




System Layout



Celeris Integration





BACnet Integration Solutions

- Alerton
- American Auto-Matrix
- Andover Controls
- Automated Logic
- Carrier
- Cimetrics BACnet/OPC
- Delta
- Eagle Technology
- FieldServer
- Honeywell

- Intellution iFIX
- Invensys
- Johnson Controls (BSI/NCM, NAE/NIE)
- Reliable Controls
- SCADA Engine
- Siemens
- Trane
- Tridium
- WonderWare









Points Available for Integration

| | READ | WRITE | | READ | WRITE |
|--|------|-------|--|------|-------|
| Valve level | | | Temperature Control | | |
| - Flow set point | Υ | | - Space temperature | Υ | |
| - Flow feedback | Υ | | - Discharge air temperature | Υ | |
| - Jam Alarm | Υ | | - Duct temperature | Υ | |
| - Flow Alarm | Υ | | - Effective set point | Υ | |
| - User Definable Inputs/Outputs | Υ | Υ | - Temperature set points (9) | Υ | Υ |
| - User Definable Alarm points | Υ | | - Cooling demand | Υ | |
| Zone Balance Control | | | - Heating demand | Υ | |
| - Minimum ventilation rate (3) | Υ | Υ | - Heat delivered (BTU) | Υ | |
| - Offset & Offset set point | Υ | Υ | - Auxiliary temp control demand | Υ | |
| - Hood flow Feedback | Υ | | Occupancy Control | | |
| - MAV Command & Feedback | Υ | | Occupancy override | Υ | Υ |
| - GEX Command & Feedback | Υ | | Occupancy state | Υ | |
| - Return Command & Feedback | Υ | | - Bypass time remaining | Υ | |
| - Total Zone Supply Flow | Υ | | Humidity Control | | |
| - Total Zone Exhaust Flow | Υ | | - Space Humidity | Υ | |
| - Total Additional Supply Flow | Υ | | - Humidity set point | Υ | Υ |
| - Total Additional Exhaust Flow | Υ | | - Humidity demand | Υ | |
| - Constant Volume Supply Flow | Υ | | Emergency Mode | | |
| - Constant Volume Exhaust Flow | Υ | | - Emergency mode override | Υ | Υ |
| - Diversity Alarm | Υ | | - Emergency mode state | Υ | |

Points Available for Integration

| | READ | WRITE |
|------------------------------------|------|-------|
| Fume hood Control | | |
| - Face velocity | Υ | |
| - Face velocity set point | Υ | |
| - Sash opening percentage | Υ | |
| - User Status | Υ | |
| - Hood override Alarm | Υ | |
| - Sash height Alarm | Υ | |
| Pressure Control | | |
| - Zone Pressure | Υ | |
| - Effective Pressure Set Point | Υ | Υ |
| - Pressure Warning Set Point | Υ | Υ |
| - Pressure Alarm Set Point | Υ | Υ |
| - Zone Pressure Alarm | Υ | |
| - Sensor Failure Alarm | Υ | |
| - Freeze Mode Time Set Point | Υ | Υ |
| - Freeze Mode Time Remaining | Υ | |
| - Freeze Mode Offset Set Point | Υ | Υ |
| - Effective Pressure Control State | Υ | |







The Celeris system offers

- A streamlined architecture
- Lower installed cost
 - Eliminate the need for room-level controller
 - Power, network and room-level device wiring
 - Connect room-level devices to most convenient node
- Powerful, efficient, and flexible platform
 - Integrate all critical parameters from Celeris system
 - Integrate non-networked room-level devices
- Based on a proven technology









Thank You

Questions?







